

Press Release:

LORENZ Expands in Canadian Market

19th April 2004

GUILDFORD, UK: LORENZ today announced that it has entered into an agreement with Newbook Production Inc., Canada. This agreement enables Newbook to promote, sell and support docuBridge[®] to its customers as a submission management solution for the Life Sciences industry.

Wolfgang Witzel, LORENZ President and CEO, announced "Again we demonstrate our commitment to our expanding customer base. This new agreement enables access and support to our products in the Canadian market."

Anthony Villa, President of Newbook, commented "Newbook brings to this agreement a knowledge of the Canadian regulatory marketplace, an understanding of the complex issues involved with electronic regulatory filings, and a strong track record of delivering solutions meeting the strict requirements of its customers. It is this attention to business process details, the intricacies of collecting, managing and assembling very complex drug submission filings, that docuBridge[®] articulates and addresses so well. Our customers can appreciate the LORENZ technology, especially since many of its features are standard within a very affordable pricing model."

After Health Canada published the Canadian Module 1 of the electronic Common Technical Document (eCTD), Canadian life science companies have demonstrated an increasing interest in the ability to exchange dossiers electronically. LORENZ and its partner Newbook are ideally positioned to serve this particular market already exemplified by their existing Canadian installations of docuBridge[®].

About LORENZ & docuBridge[®]

LORENZ' mission is to develop document assembly & publishing solutions for regulated environments within Life Sciences and help customers progress in their transition towards a digital world. For further information, please visit <http://www.lorenz.cc>.

docuBridge[®] is the world's leading submission management solution for the life sciences sector, a software application to manage the complete development process of submissions (drug registration dossiers) from source document handling over submission compilation to publishing and life cycle management. For further information, please visit <http://www.docuBridge.com>.

About Newbook

Newbook is a full service consulting company that provides solutions to customers with complex information management requirements. Newbook strives to provide flexible, innovative, and responsive solutions, solely crafted to realize its customer's business aims. It is this simple value that makes Newbook a strong technology partner for some of Canada's leading organizations in the Life Sciences, Manufacturing, Industry Associations, and Law. This success is seen throughout Canada each day with many thousands of customers using Newbook mission critical solutions. For further information, please visit <http://www.newbook.com>.